MobileERP LEAN Marketing, Sales, Production and Distribution Process WITH User Rights

EMPLOYEE	MARKETING MANAGER WORK	SALES PERSON WORK	SALES MANAGER WORK	WAREHOUSE MANAGER WORK
Responsibility 1	SALES ORGANIZATION SETUP	SALES AUTOMATION ACTIVITIES	QUOTATION APPROVAL	DAILY DISPATCH PLAN
Responsibility 2	SALES FORECAST	LEAD GENERATION	TENDER/BID PROCESS	PICKING
Responsibility 3	SALES BUDGET PRODUCT WISE	OFFER	NETWORKING PROCESS	SRNO BARCODE ENTRY
Responsibility 4	SALES & COLLECTION TARGETS & INCENTIVES SALEMENWISE	ORDER	PRODUCT COSTING/PROFIT CHECKING	PACKING
Responsibility 5	MKTG AUTOMATION VIA CAMPAIGN AGAINST BUGDET	COLLECTION	PRICELIST/SCHEME MANAGEMENT	INVOICE GENERATION
Responsibility 6	PROSPECTS AND CUSTOMER DATABASE MANAGEMENT	MONEY REQUIREMENT	SALES ORDER PROCESSING SCH, ATP,OA	LOGISTICS PLANNING
Responsibility 7	TERRITORRY, CUSTOMER, PROSPECTS ALLOCATION TO SALESMEN	EXPENSE CLAIMS	DELIVERY PLANNING WRT STOCK	GATEPASS DISPATCH
Responsibility 8	EVENT MARKETING, BULK EMAIL/SMS MKTG, SOCIAL MEDIA MKT, SEO	CUSTOMER VISITS	DELIVERY ORDER TO WAREHOUSE	LR COLLECTION / DELIVERY CHECKING
Responsibility 9	MARKETING MATERIAL DEVELOPMENT AND MANAGEMENT	DISTRIBUTE MKTG MATERIAL	INVOICE PROCESSING	LOGISTICS INVOICE PROCESSING
DEVICE	ON PC COMPUTER	ON MOBILE PHONE	ON PC COMPUTER	ON PC OR MOBILE

EMPLOYEE	FIELD SERVICE PERSON WORK	RETAIL STORE WORK	CONSIGNMENT STORE	CUSTOMER ONLINE WORK
Responsibility 1	DAILY SERVICE TICKET PLAN	WEEKLY RECEIPT FROM WAREHOUSE	WEEKLY RECEIPT FROM WAREHOUSE	WEBISTE /MOBILE ACCESS
Responsibility 2	PICKING MATERIAL/TOOLS FOR SERVICE	CUSTOMER WARRANTY CARD MGMT	CUSTOMER WARRANTY CARD MGMT	SERVICE TICKET ENTRY
Responsibility 3	WARRANTY/AMC/CMC CHECK	DAILY POS SALES ENTRY	MOTHLY SALES ENTRY AS PER CONSIGNEE	E-COMM ORDER ENTRY
Responsibility 4	MATERIAL CONSUMED REPORTING	CUSTOMER INVOICE PRINTING	CUSTOMER INVOICE PRINTING FOR MONTH	ONLINE PAYMENTS ENTRY
Responsibility 5	INVOICE GENERATION	DEPOSIT DEAILY COLLECTIONS	MONTHLY COLLECTION ENTRY	BUYBACK ENTRY
Responsibility 6	PAYMENT COLLECTION	DAILY ATTENANDCE/LEAVE ENTRY	DAILY ATTENANDCE/LEAVE ENTRY	MATERIAL RETURN ENTRY
Responsibility 7	WORK DONE REPORT	DAILY SALES REPORTING W/RECO	DAILY SALES REPORTING W/RECO	INVOICE PRINT
Responsibility 8	MONEY REQUIREMENT OF MANPOWER	MONEY REQUIREMENT OF MANPOWER	MONEY REQUIREMENT OF MANPOWER	CATBOT DIY SUPPORT
Responsibility 9	EXPENSE CLAIM PROCESSING	EXPENSE CLAIM PROCESSING	EXPENSE CLAIM PROCESSING	DELIVERY STATUS
DEVICE	ON MOBILE PHONE	ON PC OR MOBILE	ON PC OR MOBILE	ON PC OR MOBILE

EMPLOYEE	INHOUSE REPAIR ENGINEER WORK	PRODUCTION STAFF WORK	CONTRACT STAFF WORK	CONSTRUCTION STAFF WORK
Responsibility 1	SERVICE INWARD FOR REPAIR ENTRY	MANUFACTUING PLANNING CHECKING	CONTRACT RENEWAL DUE LIST CHECKING	PROJECT ENTRY
Responsibility 2	JOBCARD PREPARED FOR REPAIR	WORK ORDER CREATION OR CHECKING	SEND CONTRACT RENEWAL OFFER	PROJECT WBS ACTIVITY ENTRY
Responsibility 3	SERVICE OUTWARD FOR REPAIR ENTRY	RECEIVE MATERIAL KIT FROM STORES	CONTRACT ENTRY - AMC/CMC/WC	PROJECT MATERIAL REQUIREMENT ENTRY
Responsibility 4	REPAIR INVOICE PROCESSING	DPR-MACHINE LOADING ENTRY	SERVICE PLAN ENTRY AGAINST CONTRACT	PROJECT MANPOWER REQUIREMENT ENTRY
Responsibility 5	PAYMENTS COLLECTION ENTRY	TIME TICKET ENTRY FOR SHOPFLOOR	SEND CONTRACT INVOICE	PROJECT MACHINE REQUIREMENT ENTRY
Responsibility 6	LOGISTICS PLANNING	GOODS MOVEMENT ENTRY VIA BARCODE	COLLECT CONTRACT PAYMENTS	PROJECT DELIVERY PLANNING
Responsibility 7	GATEPASS DISPATCH	LINEQA ENTRY BY PRODUCTION	PROVIDE SERVICE AS PER CONTRACT	PROJECT DELIVERY TRACKING VIA DPR
Responsibility 8	LR COLLECTION / DELIVERY CHECKING	MACHINE BREAKDONW ENTRY BY PROD	GENERATE SERVICE TICKET AS PER DUE LIST	PROJECT INVOICING AND PAYMENT COLLECTION
Responsibility 9	LOGISTICS INVOICE PROCESSING	FG RECEIVED BY WAREHOUSE	TRACK SERVCIE TICKET FOR WORKDONE	PROJECT CLAIMS AND EXPENSE MANAGEMENT
DEVICE	ON PC COMPUTER	ON PC OR TABLET	ON PC OR TABLET	ON PC COMPUTER