Introduction to MobileERP AI ROWE System 10x Work with MobileWXM: Work Experience Management

ROWE: Result Only Work Environment

ROWE: MobileERP Suite

10x Work: MobileWXM show how?

10x Sales: MobileCXM show how?

10x Delivery: MobileSXM show how?

10x Retention: MobileEXM show how?

10x Profit: MobileFXMshowhow?

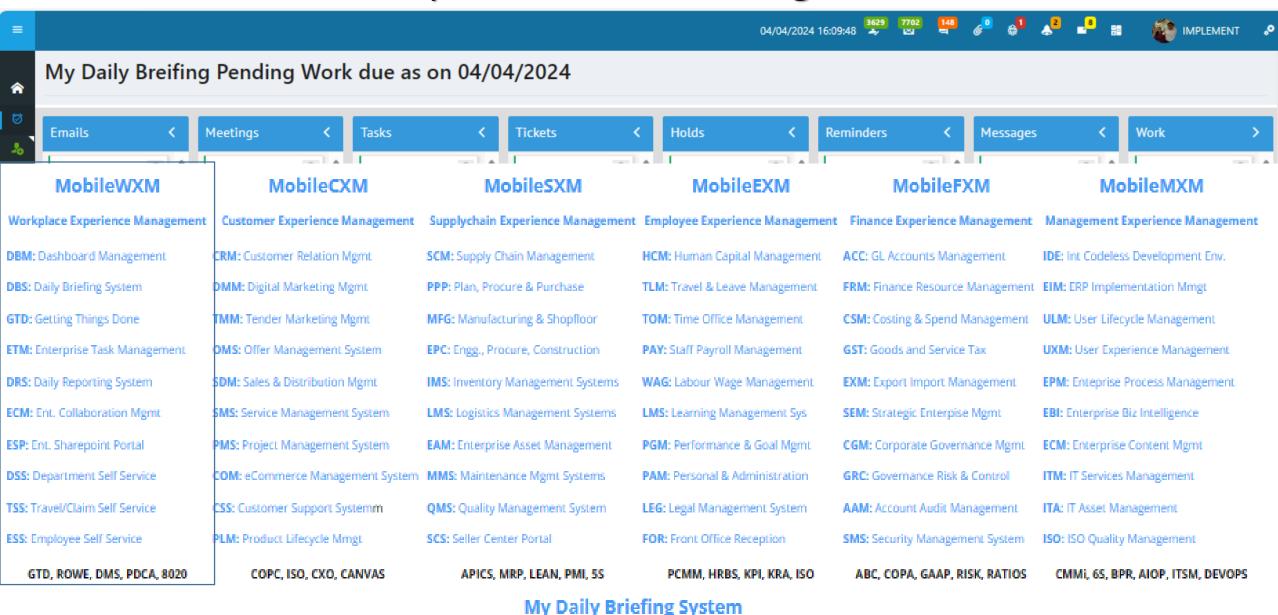
10x Freedom: MobileMXMshow how?

A **Work Experience Management System** is a structured approach that helps organizations manage their tasks, teams, and resources efficiently. It aims to streamline workflows, optimize productivity, and achieve business goals.

ERP stands for Enterprise Resource Planning. MobileERP is a type of software that organizations use to manage day-to-day business activities such as accounting, procurement, project management, risk management and compliance, human resource, payroll, construction, manufacturing, services and supply chain operations. It includes enterprise performance management, software that helps plan, budget, predict, and report on an organization's financial results. MobileERP tie together a multitude of business processes and enable the flow of data between them. By collecting an organization's shared transactional data from multiple sources, MobileERP systems eliminate data duplication and provide data integrity with a single source of truth. Today, ERP systems are critical for managing thousands of businesses of all sizes and in all industries. Without EXPERIENCE of working on ERP Systems an employee is considered uneducated and cannot work in company for long or cannot progress.

Al stands for Artificial Intelligence. It is a branch of computer science that deals with the creation of intelligent machines that can perform tasks that typically require human intelligence, such as visual perception, speech recognition, decision-making, and language translation. MobileERP is Al based system which makes management decisions to automatically defining and allocating the work to specific employees into their TODO List. MobileERP Al also monitors and followup work which are not done or delayed and gets it done in time and budget. MobileERP Al works like Manager to get work done.

MobileWXM SoftRobot System for Work Management – 10 Modules



Tickets/Holds

Alerts/Reminders

Chat Messages

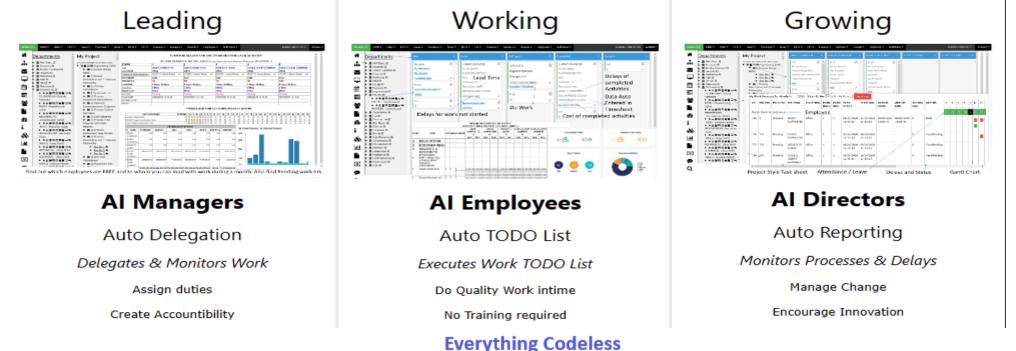
Tasks/Activities

Email Inbox

Meetings/MOMs

MobileERP WXM=Work Experience Management = 10X Work output with ROWE Standards

A **Work Management System** is a structured approach that helps organizations manage their tasks, teams, and resources efficiently. It aims to streamline workflows, optimize productivity, and achieve business goals.







MobileERP AI Director = DEAL Model = 6+ Systems, 60+ Software Products, 200+ Apps, 200+ BPA

Directors play a pivotal role in overseeing and managing company affairs, ensuring compliance, and making strategic decisions like **ERP & AI**. Responsibilities include **creating systems & vision**, overseeing **business functions**, and representing the company.

									. ,
# DEAL		MobileER	RP SoftRobot CO	ORE CONC	EPTS using 4	Hour Work Weel	k DEAL Strate	gy of Tim Fe	erris
1 Define	Dream +	+ Project :	= Goal	+ System	= Plan	+ Action	= Teams	+ Crew/Agency	+ Tools
Definition	Dream is fantasies about something greatly desired.	Project specifies date on which you wish to achieve the dream	Goal is objective that the agent or human aims to achieve, it guides the agent in decision making process.	A Set of things working togather like processes, plans and agents	A detailed process for doing or achieving something wrt time, budget and costs.	Action is doing something as per plan to complete tasks & achieve goals. This is actual work which needs to be done to execute	Team is a group of employees in project or department to achieve goal as per the plan.	Crew is Collaborative Group of AI Agents to execute a process or a plan to achieve goal	Tool or App is Skill or function that agents or humans can utilize to perform tasks.
System	Backstory	Milestones	Targets	Process	Schedule	Task	Humans/Employees	AI Agents/Robots	Software Apps
Definition	Provides contect to the system, agents role and goal why needed.	A project milestone defines significant progress point.	I want to increase profits to \$3m/week within 90days(weekly growth of 11%) via my new CRM System	Defined Process tells us how to executes task by agents or humans	Schedule is a plan for carrying out a process as per intended events and time.	Tasks are Individual Assignements that Agent or Human Complete as per planned scheduled date and time for that process and goals.	Employees are member of team with a specific skills and a job to do as per Role assigned.	Agent Is a member of crew with a specific AI codes and a defined jobs to do.	An AI tool is an software program that leverages AI models and algorithms to perform a specified task.
Features	Occurance: 20pa Success: 5pa Failures: 15pa Reviews: Monthly	Occurance: 50pa Suceess: 25pa Failures: 25pa Reviews: Weekly	Goal Target: \$3m/week System to achieve: CRM Plan: Time-related: 90 day Measurable: 11% growth	Sequential Hierarchical Consensual Escalation	OnCompletion BOMExplosion Timebased UnAttended	Checklist/DrillDrive/Timesheet Tickets/OnHold/MOM Check/Validate/Enter/Approve Print/Email/Share/IVR Call	Perform Task DIY Assign Task GTD Make Decisions Communicate	Execute Task DIY Assign Task GTD Make Decisions Communicate	Data Search Tools Data Read Tools Data Write Tools Data Analysis Tools
	Actions: Monthly	Actions: Weekly	Assignable: To Team	Roleswapping	AbsentResource	Chat/Scan/Upload/Meeting	Collobarote	Collobarote	Data Tracking Tools
2 Eliminate	Emails	MS Office	Meetings	Tasks	Tickets	Holds	Repetitive Work	Human Work	Software Menus
Activities that needs automation	Read, File, Plan to respond, Compose and Send Email,	Create Office documents PPTs, Excel etc.	Organize meetings based on certain critical Project Tasks, Emails, Tickets or Holds	Create PO, Bills, Invoice, Vouchers etc.ERP Docs	Create tickets against Meeting MOMs, Dynamic Cases, NCRs	Create holds against non availibility of data or resource for the task on hand.	Let system do daily, weekly, etc. repetitive work as per schedule	Let system do non intelligent, boring human work	Avoid complex menus and costly training by giving menuless system
3 Automate	Emails	MS Co-Pilot	Meetings	Tasks	Tickets	Holds	Repetitive Work	Human Work	Software Menus
Al Agents or Al Robots	Email Answering Agents can read emails, find data and reply emails	MS Office document creation agents build fast reports	Meeting Agents can schedule, organize, invite and write and distribute MOM with Action ticket to responsible people.	Task Agents can drive your ERP, CRM etc. based on process steps.	Ticketing Agent executes task by giving email reply, provide data or assign to human	Hold agents find and send data as needed by users Hold manager also can generate another holds to other people as per decision taken.	Repetitive work send daily, monthly reports to management, send renewal alerts etc.	Automate, Emails, Doc creation, Meetings, Tasks, Tickets, Holds, etc.	Automation system do not need menus. Only humans need menus which is also automated using todo list
4 Liberate	WFH	ROWE	4HR WW	3 DAYS WW	END OF SLAVARY	RELOCATION	REMOTE CONTROL	WORK SUCKS	TRANSFORM
How to liberate from 9x5 Office?.	Work from Home or Beach or anywhere	Result Only Work Environment	4 Hour Work Week possible for Owners, Directors, CEOs, VPs	3 Days work week possible for employees	Do not feel like slave wasting your time to get living.	Relocate to country you wish you would like to live. Or live like a traveller	Move your business from in-person to digital run by Robots	Robots do our work. We do not do boring work.	Start living in AI World full of robots today and save self.

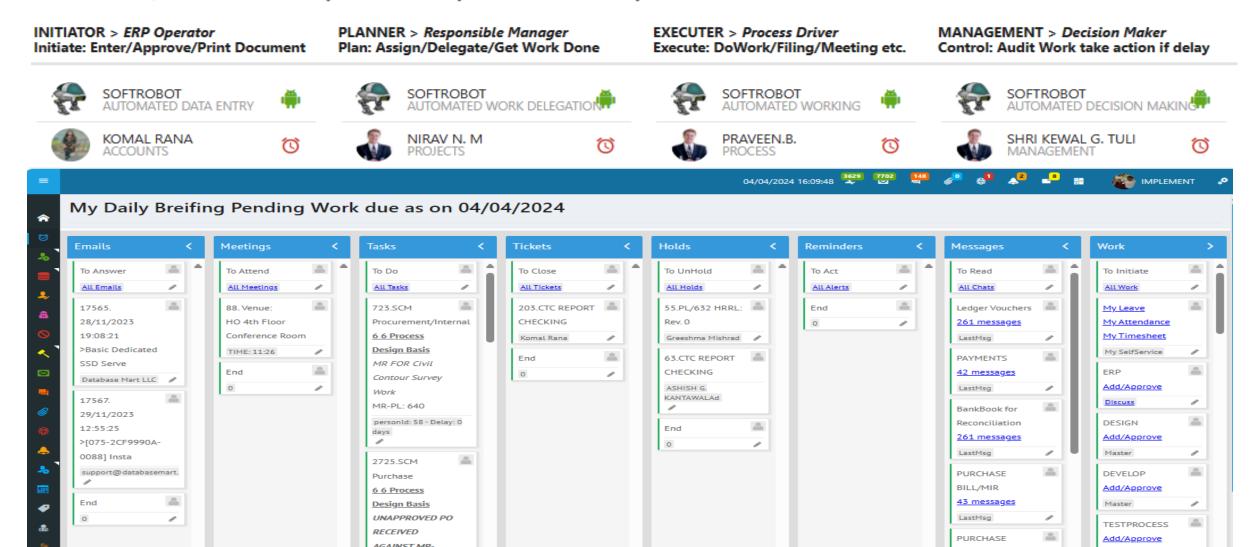
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MobileERP AI EMPLOYEE = 4 Roles = Initiator, Planner, Executer, Management

An **employee** in a company plays several **critical roles and responsibilities** like Completing Assigned Tasks and Meeting Deadlines. Professionalism and Work Ethic, Following Company Policies and Procedures, Timely Quality Work and Daily Reporting via ERP

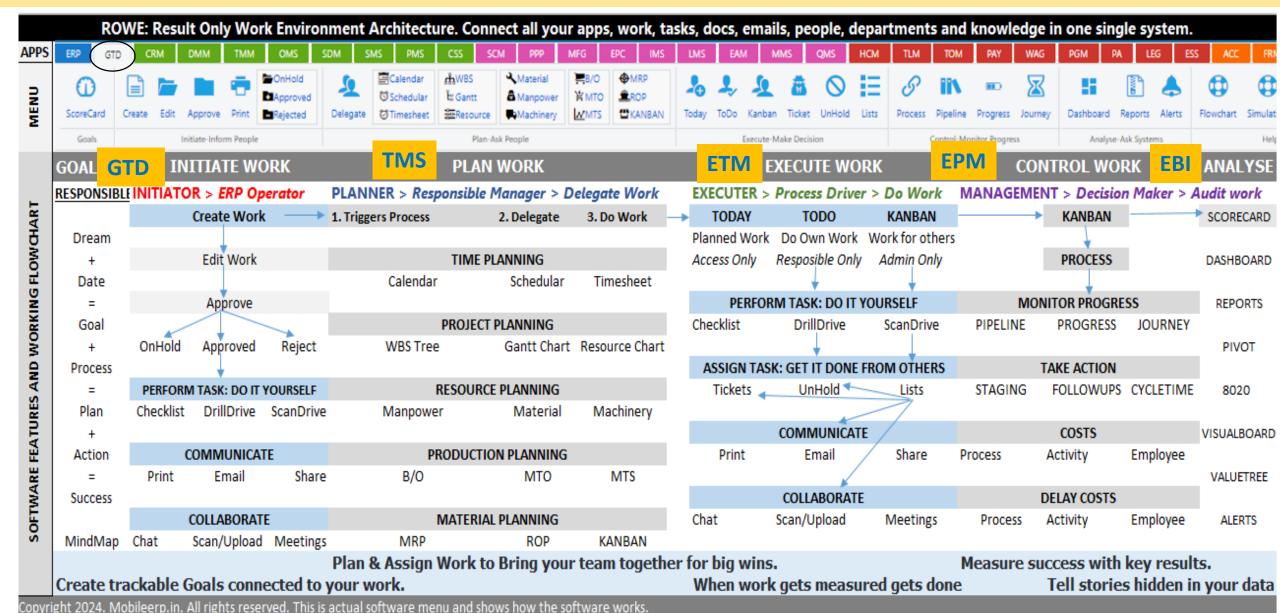
Team: Roles and Responsibility

Each member of the team knows exactly what results they need to achieve and by when.



MobileERP AI Manager = GTD > TMS > ETM > EPM > EBI Systems

Managers create business plans, set objectives, and allocate resources effectively. They ensure that teams work toward achieving specific targets and milestones. Managers structure work by organizing tasks, roles, and responsibilities. Hire & train employees.



MobileERP AI Copilot System for Employees —GTD — Getting Things Done System

Getting Things Done (GTD): GTD is Work Management System which Organizes tasks into lists and clarifies priorities. It empower organizations to coordinate work effectively, utilize resources efficiently, and achieve desired outcomes!



Calendar and more.

5 Systems, 8 Modules per system

Organized based on stakeholders

Systems

Overall project progress.

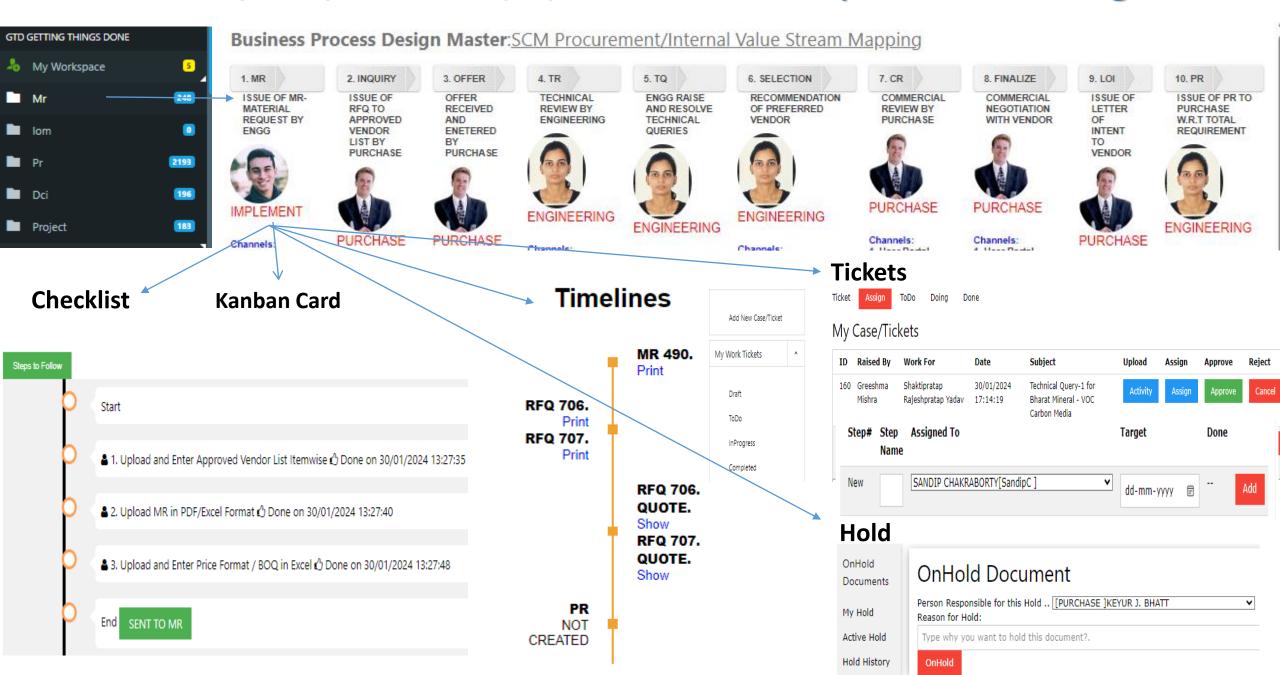
SAAS - Cloud Servers

MobileERP AI Copilot System for Employees —TMS — Time Management System

A **Time Management System** is a structured approach or method used by individuals or organizations to effectively **plan**, **prioritize**, and **allocate time** to various tasks and activities. The goal of time management techniques is to enhance productivity, optimize workflow, and achieve goals within stipulated timeframes.

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		Mobile	ERP Time	& Work	Planner		
GOALS	Company	Departments	Roles	APPS	PROCESS	ACTIVITIES	DOCUMENTS
Assigned to Me	XYZ Co.	MARKETING	SALESMEN	CRM	OPPORTUNITY	QUALIFIED>FOLLOWUP>	LEADS
· ·							
INITIATE WORK	Documents	Approvals	Checklist	Drive	Reporting	Filing	Sharing
Work Tobe done by Me	Forms/Xls/Cad/pdf	Checking Todo	To Follow	Drill/Scan	Form/Punch	Doc Scan/Upload+Emails	Print/Email/Share/Chat
PLAN WORK	Emails	Meetings	Task	Ticket	Hold	Reminders	Reviews
I generate work for others	Sent to others	MOMs created	Delegated to others	Issued to others	Created on Others	Tickets created	Tickets created
EXECUTE WORK	Emails	Meetings	Task	Ticket	Hold	Reminders	Reviews
Generated by others for me	To Answer/To File	To Attend	Delegated to me	To Close	To UnHold	Renewals/Taxes/Payments	ToDo Daily as per plan
WORK	Workload	Calendar		Schedular		TimeSheet	
My Time Planning	Non planned work	anned work Planned work in Process		Schedule Work as on DT: 1/1/2024		Daily Reporting as on DT: 1/1/2024	
Tobe done by Me	Unapproved Pending	DT: 1/1/2024	DT: 2/1/2024	TIME	WORK PLANNED	WORKDONE	TASK COMPLETED
Campaign	10	3	3	10 TO 11	Campaign	Campaign	
Leads	20	2	2	11 TO 12	Leads	Campaign	
Opportunities	12	1	4	12 TO 1	Opportunities	Opportunity	
Deals	3	1	5	1 TO 2	Deals	Deals	
Generated by others	Pending as on today	DT: 1/1/2024	DT: 2/1/2024	2 TO 3	LUNCH	LUNCH	
Emails - Unfiled	123	12	14	3 TO 4	Email - Filing	Email-Filing/Answering	
Meetings - Invite	12	2	1	4 TO 5	Meeting	Meeting attended	
Task - Todo	233	22	11	5 TO 6	Tasks	Meeting attended	
Tickets - Todo	24	2	1	6 TO 7	Tickets	Tasks	2
Hold - To Unhold	3						
Reminders - Todo	4						

MobileERP AI Copilot System for Employees — ETM — Enterprise Task Management

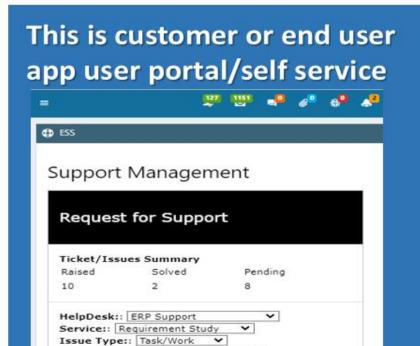


MobileERP AI Copilot System for Employees — EPM — Enterprise Process Management

MobileERP powered by SoftRobot codeless programming tool - Platform Tour



Digital Process Automation Software: Go beyond ERP with workflow based ERP



End user Application Used by Clients, Employees and Managers

Mention your problems...

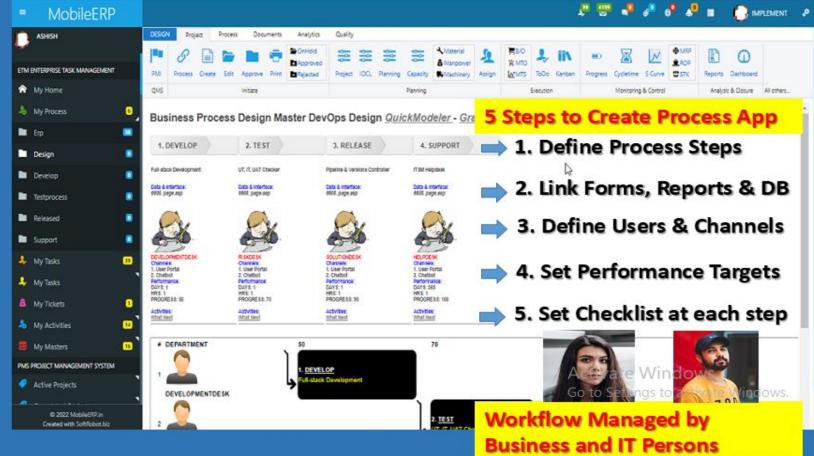
Project:: Sales Team Development ➤

System:: Accounting System >

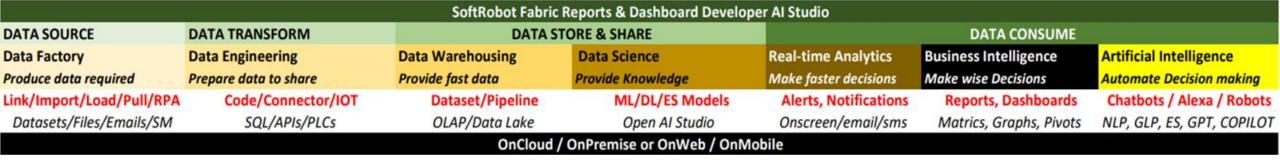
Ticket/Issue Summary:

Send

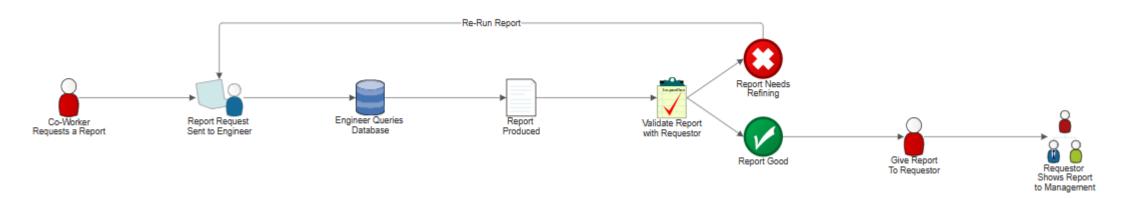
This is SoftRobot App Studio, the low code authoring experience that powers the applications, process and users



MobileERP AI Copilot System for Employees —EBI — Enterprise Business Intelligence



Make Report Workflow



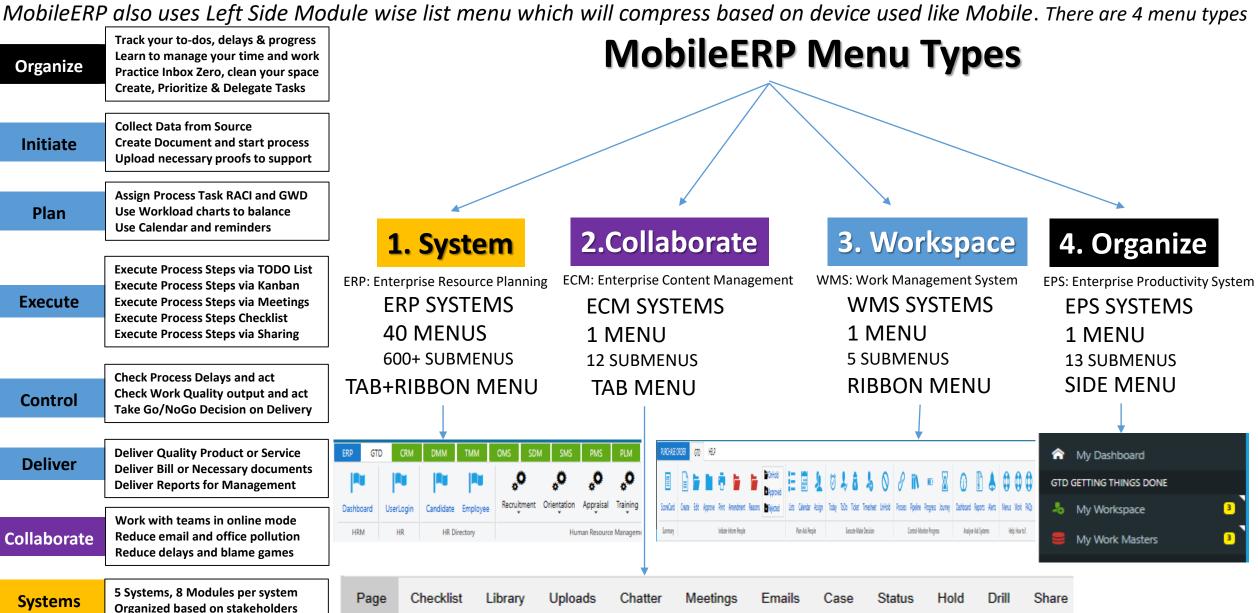
Modern Codeless Self-service BI and Analytics Platform

Transform data into insights and actions in minutes without using any Analytics tools or 3rd party software. Turn raw data into insightful reports and dashboards without asking any IT Person to prepare for it. Track your key business metrics, see longtime trends, identify outliers and predict the future.

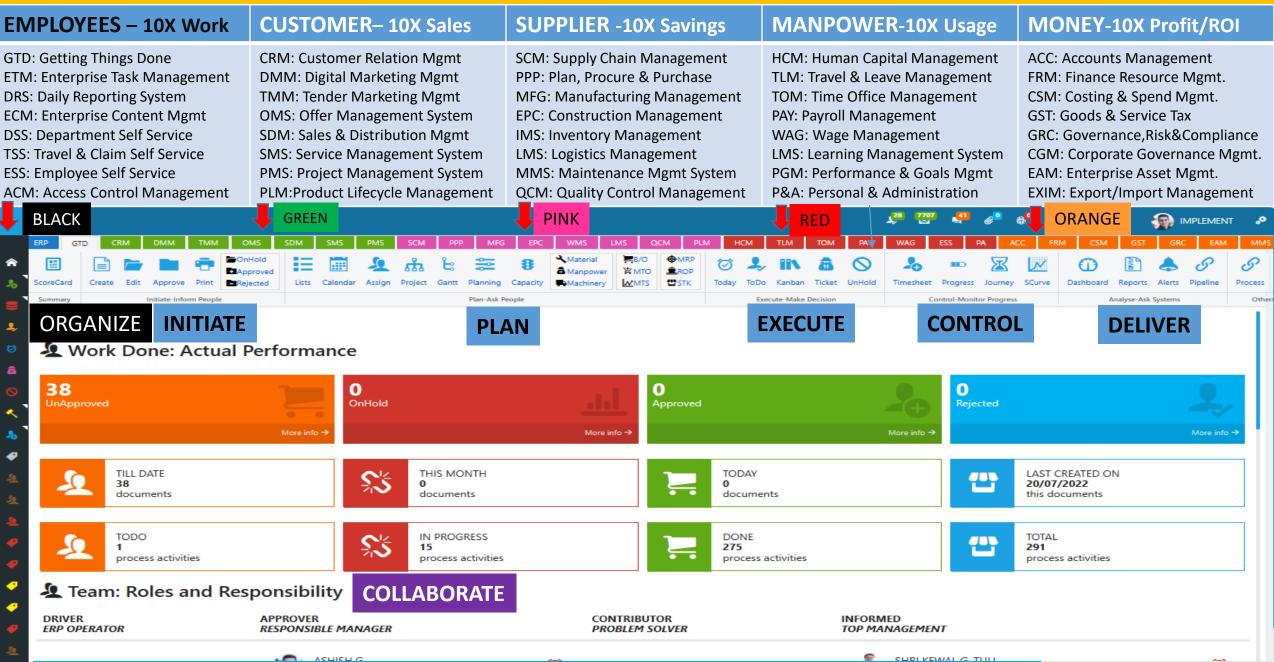
Start visualizing your data today without buying Analytics Software and hiring expert.

MobileERP AI Copilot System for Employees — There are 4 Types of Menus

MobileERP Menu System is a list of options presented to the user in a graphical user interface (GUI). Menus are used to allow the user to access program modules, features and commands. MobileERP uses Ribbon Style menu for each process documents.



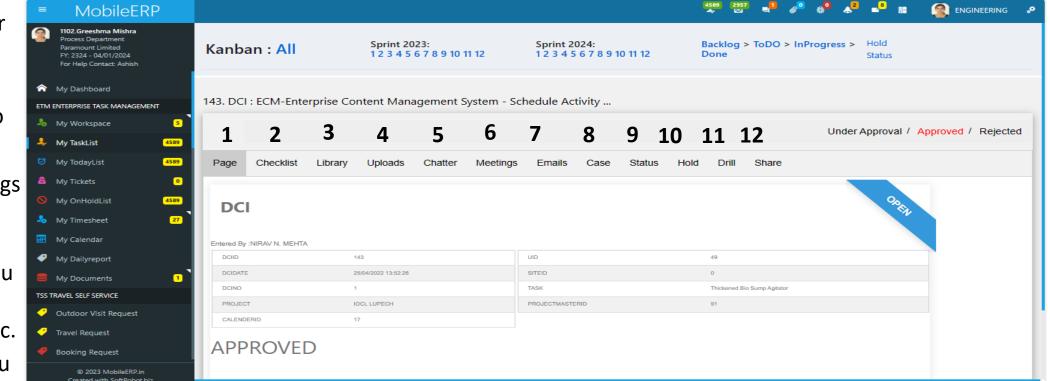
1. Systems Menu: MobileERP is made up of 5 Systems and 8 modules in each system.



2. Collaborate Menu: There are 12 types of collaboration and document cum content management systems

ECM: Enterprise Collaboration refers to the process of multiple individuals or groups working together to achieve a common goal. In the context of computer software, collaboration refers to the ability of multiple users to work together on the same document or project over local and remote networks at the same time. Collaboration software eliminates the need to send files back and forth via email or a copy service such as Dropbox in order that multiple users can participate. Collaboration software can be used to facilitate communication, project management, and collective creation, enhancing productivity. It can support remote work, streamline workflows, and foster creativity and innovation within teams.

- 1. Page: will show your document data
- 2. Checklist will show what steps to follow to do work
- 3. Library will give things you can refer to complete this work
- 4. Uploads will give you space to upload your work in pdf, xls, ppt etc.
- 5. Chatter will help you do chat with your team
- 6. Meetings will help you organize meeting for this work



- 8. Case will help you create New Tickets or Work for other users to complete this work
- 7. Emails will help you send or file emails for this work
- 9. Status will show status of your work as per Process Workflow11. Drill will help you drillup and down to related documents to this work
- 10. Hold will help you create alert for user because of whom your work cannot proceed. He has to unhold.12. Share will help you share this Ticket and all docs to others

3. Workspace Menu: There is 5 steps to work as per process flow administrator in MobileERP System

WMS: Work Management System menu is a list of options presented to the user in a graphical user interface (GUI). Menus are used to allow the user to access program modules, features and commands. MobileERP uses Ribbon Style menu for each process documents as follows. WMS is made-up of workspace. Workspace is the area where someone works. This could be a physical space like an office or desk, or a digital space like the area on a computer screen where you work. For example, in the context of MobileERP, a workspace is a screen space on your computer or mobile where you enter, approve, print or store your data and other resources that are required to run your application, process or business.

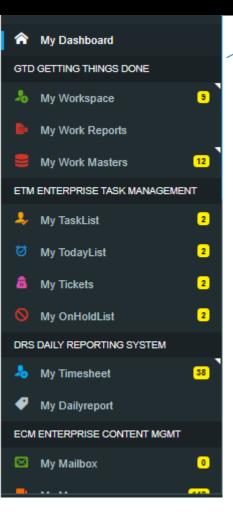
GTD: Help on How to work with MobileERP Workspace ETM: Enterprise Task Management EBI: Enterprise BI/MIS Reports GTD: Getting things done workspace EPM: Enterprise Process Management APPROVE MR CONTROL PEOPLE CONTROL PROCESS CONTROL PIPELINE AGMT PRESENTATION DAILY CHECKING INE PROCESS RIGHTS ENTER REQ VENDOR LIST RECIVES TR TICT ENTER AND SEND PR ONTROL CYCLETIME RECEIVES REQ SENDS QUOTE APPROVE PR INE PROCESS RIGHTS ONTROL PEOPLE CONTROL PROCESS CONTROL PIPELINE IGMT PRESENTATION DAILY CHECKING TAKE URGENT ACTION CONTROL CYCLETIME JTO BY SYSTEM UTO BY SYSTEM UTO VIA MER DIT DRAFT PO RINT/UPLOAD SIGNED PO APPROVE PO INE PROCESS RIGHTS ONTROL PEOPLE CONTROL PROCESS CONTROL PIPELINE CONTROL DELAYS MGMT PRESENTATION DAILY CHECKING TAKE URGENT ACTION MIR CREATED

4. Organize Menu: Organize Work is made up of 8+ Productivity related modules.

EPS: Enterprise productivity systems are sets of practices, guidelines, methodologies, and tools that help people get things done efficiently and effectively in a business environment. They can be used to manage projects, tasks, and workflows, and to improve communication and collaboration among team members. There are many productivity systems available that can help you work smarter, not harder. MobileERP has most popular 8+ productivity systems self service as follows:

- **1. GTD: Getting Things Done:** A productivity system created by David Allen that helps with organizing tasks and priorities
- **a. The Pomodoro Technique.** A time management method that uses a timer to break down work into intervals, traditionally 25 minutes in length, separated by short breaks. Each Task becomes ticket and system reminds if not done with delays.
- **b. Zen to Done (ZTD):** A productivity system that combines the principles of GTD with other productivity techniques
- c. Kanban: A visual project management system that helps teams manage their workflow
- d. Don't Break the Chain: A productivity system that involves tracking your progress on a calendar to build momentum and motivation
- e. Eat the Frog: A productivity system that involves tackling your most challenging task first thing in the morning
- **2. ETM: Enterprise Task Management:** Main purpose of Task Management System is to get Things Done in Time and Budget
- 3. DRS: Daily Reporting System: Daily reports keep your company updated on what has been completed in the past 24 hours.
- **4. ECM: Enterprise Content Management:** It store & process business assets throughout their life cycle, from creation to destruction.
- **5. DSS: Department Self Service:** It is department level electronic work requests which reduces reliance on traditional paper-based or emails
- **6. TSS: Travel & Claim Self Service :** It is HOD level travel requests which reduces reliance on traditional paper-based or emails
- 7. ESS: Employee Self Service: It is HR level leave etc. requests which reduces reliance on traditional paper-based or emails
- **8.** ACM: Access Control Management: It is self service to manage own profile, user rights and passwords to manage work.
- 9. PMS: Project Management System (Only for Project Managers): This is self service to initiate and create + assign project tasks
- 10.PCS: Project Control Systems (Only for Project Managers): This is self service to monitor and act on pending project tasks.
- 11.EBI: Enterprise Business Intelligent Reporting Systems (Only for Managers): This is Pivots, Dashboards, ValueTree, Drill etc.
- 12.EAI: Enterprise Artificial Intelligence Reporting Systems (Only for Managers): This is Chatbots, ChatGPT, NLP, Timebots etc.
- 13. OMS: Organization Management Systems (Only for System Administrators): This is where you can configure your system.

Organize Menu 1: Understanding your Menu – GTD System



GTD: Getting Things Done System

Getting Things Done (GTD) is a personal productivity system developed by David Allen. It is a time management system that helps you complete tasks and meet commitments in a stress-free and efficient manner using a comprehensive system of lists and calendars. The fundamental idea of the GTD method is to put down all your tasks in writing to ensure that you won't forget anything. The GTD method is made up of five simple practices to systematize the clutter in your brain and get things done:

Capture Everything: Capture anything that crosses your mind. Nothing is too big or small! These items go directly into your inboxes.

Clarify: Process what you've captured into clear and concrete action steps. Decide if an item is a project, next action, or reference.

Organize: Put everything into the right place. Add dates to your calendar, delegate projects to other people, file away reference material, and sort your tasks.

Review: Frequently look over, update, and revise your lists.

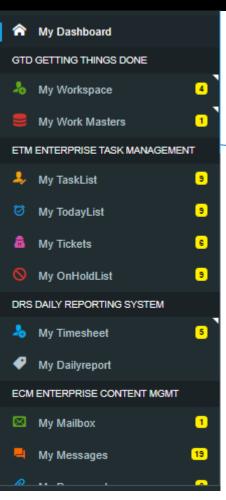
Engage: Get to work on the important stuff.

When your GTD workflow is set up right, you'll be able to confidently answer "what should I be working on?" at any given moment without worrying that you might forget something important you need to do later.

GTD System is made of 3 things:

- 1. Workspace: Workspaces are made of content like Initiate: Document Creation, Plan: Assign Process Rights and Generate TODO List for people which will reflect in next ETM Enterprise Task Management System. Execute: Make decision to execute or follow-up with people to get it done. Control: Monitor Progress and Performance to avoid delays. Analyse: Ask system reports etc.
- 2. WorkReports: Will show all reports to get the work done in time and budget.
- **3. WorkMasters:** Will help you add or modify any dependency master data to make system operational.

Organize Menu 2: Understanding your Menu – ETM System



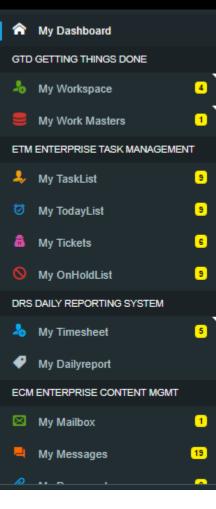
ETM: Enterprise Task Management System

ETM Enterprise Task Management System is a task management system based on the **SoftRobot platform**. It is a simple and agile solution that is easy to implement and embed, for overall task management in an organization. Main purpose of Task Management System is to get Things Done in Time and Budget.

ETM System is made of 6 things:

- 1. Tasklist: Tasklist Kanban is a project management methodology that involves creating visual cards that list details about a task and organizing them into lists on a board that represent different stages of a production process. It is a visualization tool that enables you to optimize the flow of your work and manage work across your team or organization, which means increased productivity and task visibility. The Kanban board is a simple and effective way to manage tasks and projects. It can be used for personal productivity, team collaboration, and enterprise task management. The Kanban board is made up of columns that represent different stages of a project, such as "To Do," "In Progress," and "Done." Each task is represented by a card that contains information about the task, such as its priority, due date, and assignee. Tasklist Kanban is a great way to visualize your work and stay organized. It can help you prioritize your tasks, track your progress, and ensure that nothing falls through the cracks.
- **2. Todaylist:** This Kanban List shows Tasks Scheduled for Today and Tomorrow along with Backlog Tasks. This helps you in scheduling your tasks for faster work output.
- **3. Tickets:** A ticketing system is a computer program designed to track inquiries, tasks, and services. It offers an organized way to manage specific service requests and technical support issues through problem tracking and issue resolution. This type of application has features like ticket categorization, automated routing, real-time updates, notification settings, and detailed reporting metrics. All tickets will landup in above Tasklists.
- **4. OnHoldlist:** This place shows other peoples work hold due to you.

Organize Menu 3: Understanding your Menu – DRS System



DRS: Daily Reporting System

What Is a Daily Reporting System?

A daily report is a document that lists the activities that happened during a specific day. It's typically used by managers to keep track of their employees' activities and to analyze their productivity.

You can create it at any time during the project. Still, it's helpful when multiple stakeholders are involved and everyone needs to stay informed about what's happening in their respective areas.

While it doesn't have to be complex and detailed, it should include several different types of info. The more info you add, the better it will be for your team.

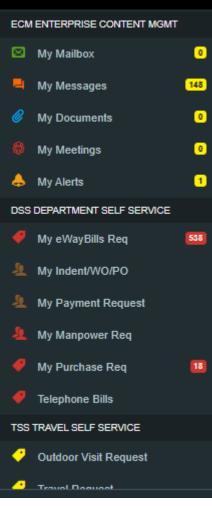
Daily reports keep your company updated on what has been completed in the past 24 hours. Using a daily report template ensures you don't spend your entire day typing up updates from scratch. A daily report template is a tool that offers daily status updates at 24-hour intervals. It delivers a high-level overview of work completed yesterday, work that needs to be prioritized today, and work that is forecast to be important for tomorrow. DRS has:

- **1. Timesheet:** This is where you are supposed to fill work done by you hour wise during the day.
- 2. Dailyreport: This is where you are supposed to do daily reporting on your workspace documents

Benefits of a Daily Report System

- 1. In a sentence: A daily report template ensures your team gets. Stuff. Done.
- 2. Offers a clear overview of the day's priorities
- 3. Keeps individuals and entire departments updated on projects
- 4. Ensures that major deadlines don't "sneak up" on team members
- 5. Helps individuals plan their days more efficiently, as they receive a preview of the day's priorities
- 24 hours in advance
- 6. Saves companies time by eliminating the need for check-ins and meetings

Organize Menu 4: Understanding your Menu – ECM Systems



ECM: Enterprise Content Management System

Enterprise Content Management (ECM) is a process of managing and applying a company's information to support its processes and business goals. It involves the collection, management, and provision of access to documents and files across an organization. ECM systems store and process business assets throughout their complete life cycle, from creation to destruction. This consists of:

Mailbox: Incoming email filing system is a process of organizing incoming emails in a structured manner. It helps users to manage their emails efficiently and saves time. There are several ways to organize incoming emails, such as using labels, folders, or rules. MobileERP helps you connect your emails with working document records.

Messages: A chat messaging system in an enterprise is a platform that enables employees to communicate with each other in real-time. It is a tool that allows employees to collaborate, share information, and work together on projects. Chat messaging systems can be used for one-on-one conversations, group chats, and team discussions.

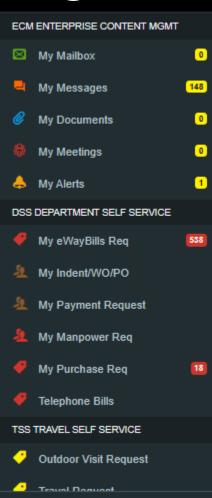
A Document Management System (DMS) is a subset of ECM that is used to manage documents only. It streamlines document workflows and simplifies regulatory compliance. DMS systems eliminate paper documents and the related filing systems. They digitize printed content and store it in a secure repository, enhancing collaboration and sharing.

A Meeting Management System is a digital tool that helps organizations plan, organize, conduct, and record meetings. It can help automate pre-meeting activities, manage schedules, send invites, draft agendas, take meeting minutes, and more

Enterprise Alert and Notification systems are software that enable rapid, two-way communications with stakeholders using a variety of channels for either emergency alerts or routine messages.

ECM systems help organizations automate processes, increase productivity, and encourage teams to work better together. They also ensure that information is easily accessible and as useful as possible at any point throughout the content lifecycle.

Organize Menu 5: Understanding your Menu – DSS Systems



DSS: Department Self Service

Department self-service (DSS) is a web-based technology within company that empowers employees to manage various purchase and payments tasks independently, enhancing efficiency and reducing reliance on traditional paper-based or manual processes.

eWayBillis system for purchase department to validate bills received against PO and send them to accounts department for faster GST Credit and Payments.

Indent/WO/PO: This is PO/WO for non stock items made by every department while making a purchase of Products, Raw Material, Assets or Services against a defined budget.

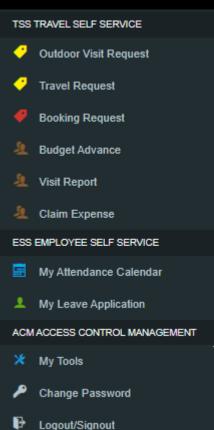
Payment Request: Using this documents every department has to make payment request to accounts department by uploading necessary proofs and explanation. It can be payment against Bills or Advance Payments for Tour or Travel etc.

Manpower Request: All departments can make manpower request to HR Department if they need manpower for department, project or manufacturing plant etc.

Purchase Request: For all stock related purchases outside project requirement a purchase request if made to Purchase Department. All items purchased via this method will goto stores and stock.

Telephone Bills: All employees and departments are supposed to submit their telephone bills to check usage against the allotted budget and for sanction of payments.

Organize Menu 6: Understanding your Menu – TSS Systems



*TSS: Travel Self Service part of Employee self service

TSS: Travel Self Service is part of Employee Self Service. Travel, Budget, Expense and Claim self-service for employees is a system that allows employees to manage their travel expenses and claims. It is a convenient way for employees to submit their travel expenses and get reimbursed for them. The system typically includes the following features:

Travel policy: A set of guidelines that define the rules and regulations for employee travel. It clarifies the organization's position on travel within and across countries, and covers expense reimbursement in all these scenarios.

Travel Request: Any employee going on travelling has to enter travel request and get it approved from their HOD and HR to get its effect in Payroll at end of month.

Booking Request: All employees can request to book Rail or Air Tickets or Hotel to Travel HelpDesk after Travel Request is approved.

Budget Advance: A feature that allows employees to set budgets for their travel expenses. This helps them keep track of their expenses and ensures that they do not exceed their budget.

Claim Expense: A feature that allows employees to submit their travel expenses and get reimbursed for them. Employees can submit their expenses online and track the status of their claims.

Claim management: A feature that allows employees to manage their travel claims. Employees can view their claims history, track the status of their claims, and receive notifications when their claims are processed.

Organize Menu 7: Understanding your Menu – ESS Systems

My Attendance Calendar My Leave Application HR Self Service Budget Expenses Attendance Leave Payroll Benefits Career Training Support Asset

ESS: Employee Self Service

Employee self-service (ESS) is a web-based technology within company HR systems that empowers employees to manage personal information, access resources, and perform administrative tasks independently, enhancing efficiency and reducing reliance on traditional paper-based or manual processes. ESS is designed to alleviate much of the burden of HR departments, digitizing and automating important tasks. At the same time, ESS gives employees more-direct control over their own data.

Attendance Calendar is employee attendance data for its own analysis. If any error found he can contact TIMEOFFICE Department and correct those errors.

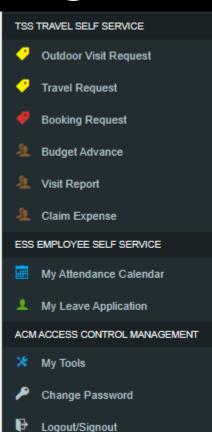
Leave Application: This is where employees can check their leave balance and submit leave application.

HR Self Service: This is different set of self service for employees. This enhance Employee confidence in company and helps employee do better work.

Various self-service related to HR are grouped under this service:

- A. Budget and Expense claim of employees are managed here and submitted to Finance Dept.
- B. Attendance, Leave and Payroll gives direct access to employees on personal data.
- C. Benefits, Career and Training gives Employee Talent & Career Development requests to HR.
- D. Support is to request specific service and Asset is to manage allotted asset and request new.

Organize Menu 8: Understanding your Menu – ACM Systems



ACM: Access Control Management

Access Control Management refers to the process of managing access to resources, data, and systems within an organization. It is a core element of security that determines who is allowed to access certain data, apps, and resources and under what conditions.

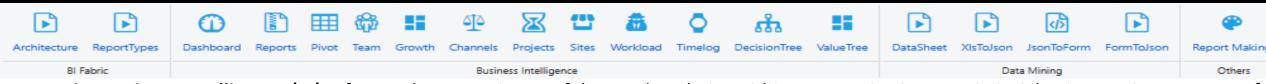
Access management controls can typically be categorized into two main types – logical access and physical access controls. Logical access controls are the virtual type of access controls, such as system authentication configurations or applying role-based access control (RBAC) to restrict access to certain data within an organization's IT environment. Physical access controls relate to the restriction of access to the physical environment or tangible assets, such as an office building or data center facilities being restricted through the use of registered badges or keycards.

If employee is present and has done attendance machine punching then only he/she will be allowed to login in the system. Site Employees or Managers can login from their mobiles via internet also.

My Tools is the place where you can see your own profile, access rights and can request for more access rights or Assets.

Change Password: You can change your password to access ERP System anytime using this tool. **Logout:** This refers to logout of system after you complete your work or while going home.

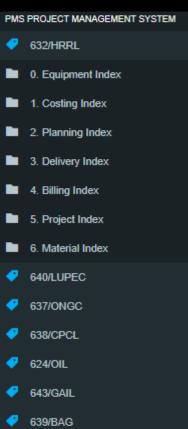
Organize Report Menu: Understanding your Menu – EBI Systems



Enterprise Business Intelligence (BI) refers to the strategic use of data and analytics within an organization to gain insights into various aspects of its operations. These insights can span areas such as **sales, marketing, finance, processes, and human resources** Let's delve deeper into EBI. Following codeless reports are auto created by system without using any commercial Excel, Analytics tool or AI Software's. Its purely codeless.

- **Dashboards:** A **dashboard** is a visual display of the most important information needed to achieve one or more objectives. It consolidates and arranges relevant data on a single screen, allowing users to monitor critical information at a glance.
- 2. Scorecards are also Dashboards which provides process, document or person specific performance report. The score tells us how the unit performed.
- 3. Reports: A report is a nonfiction account that presents and/or summarizes facts about a particular event, topic, or issue. It serves as an organized document that communicates essential info to a specific audience for various purposes. It can be statement, Daybook or Register.
- 4. Pivot: PivotTable is more than just a static report—it's an interactive way to explore your data and gain insights!. It gives data in 3D/4D View.
- **5. Team:** This is specialized codeless report which gives details of team performance. E.g. Sales Team Performance Target vs Actual.
- **6. Growth:** This is specialized codeless report provides growth as per last year vs this year or time period as specified.
- 7. Channel Performance Report: This report evaluates the performance of different communication channels (such as email, phone calls, etc.)
- 8. Projects Performance Report: This report evaluates the performance of project wrt completed, pending, delays, costs, billing, collections etc.
- 9. Sites Visual Report: It shows powerful way to communicate complex information in a clear manner. It shows office, store, site etc layouts.
- 10. Workload Reports: It shows current workloads of every employee and departments so that you can check how much free time they have.
- 11. Timelog Reports: Based on punch, leave, ODvisit, travel and timesheet and actual work you can analyze every employees work.
- 12. Decision Tree: A decision tree is a powerful tool used in supervised learning for both classification and regression tasks. Its also a mindmap.
- 13. Value Tree: It empowers organizations to make informed decisions by visually connecting business values to underlying drivers. E.g. Profit
- 14. 80-20 rule report Pareto Principle, says 80% of outcomes (or outputs) result from 20% of all causes (or inputs) for any given event.
- 15. 6Sigma Report: This report gives sigma value based on total incident occurred and total failures based on set baseline.
- 16. Process Cycle Time or Journey Report: This reports tells us how much average time and cost a particular process takes to execute.
- 17. Process Stage Reports: This report tells us which stages are deadlog in process and needs improvement based on delays and costs.
- 18. Kanban Report: IT provides an ideal solution for visualizing the flow of work, tracking progress, and understanding the status of processes.
- 19. Chatbot/ Reportbot / Convbot Report: Its Generative AI based Reporting via co-pilot, or agent based on particular domain training provided in knowledgebase

Organize Project Menu: Understanding your Menu – PMS Systems



PMS: Project Management System menu

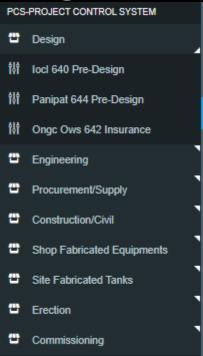
In the context of business, a project is a temporary endeavour undertaken to create a unique product, service, or result. Project management is the application of knowledge, skills, tools, and techniques to project activities to meet project requirements. Project management involves planning, executing, monitoring, and controlling project activities to achieve project goals and objectives. There are many project management methodologies and frameworks available, such as Agile, Scrum, Waterfall, PMI and PRINCE2. These methodologies provide a structured approach to project management and help teams deliver projects on time, within budget, and to the satisfaction of stakeholders. MobileERP Uses 6 Index Methodology for Project Management System as follows (*This menu is only available to Project Dept User*):

- Step 0. Equipment Index: This step is executed at start of project. List of equipment's which will be delivered is first decided to initiate plan.
- Step 1: Costing Index: Costing Index shows costs associated with project items, their rate analysis BOM, Profitability and Risks.
- **Step 2: Planning Index**: Planning Index shows plan of project as per PERT/CPM, Kanban, Scrum, Waterfall, PMI Methodology.
- Step 3: Delivery Index: Delivery Index shows items delivered to client. It also helps you create revision and task for items to be delivered.
- Step 4: Billing Index: Billing Index shows bills prepared and pending bills etc. It also helps you create new RA Bills and Performa's.
- Step 5: Project Index: Project Index shows entire projects data drill down from department to discipline to item and its process of delivery.
- **Step 6: Material Index**: Inventory records of materials used for project is mentioned ProjectWise in this material index.

Apart from above Index based breakup of PMS. Here's how the six subsystems of your project management system look like:

- 1. Facilitative organizational subsystem: Here Project delivery items breakdown as per BBU, Departments and Disciplines.
- 2. Project planning subsystem: Here managers meticulously craft a detailed plan and timeline. Dependencies are established.
- 3. Project control subsystem: It monitors the progress of the project with budgets & milestones and takes corrective actions.
- 4. Project MIS: This involves meetings. Exchanging updates, discussing roadblocks, and making decisions based on the shared info
- 5. Techniques and methodology: These are various tools and methods (like PERT, CPM, etc.) used to evaluate and make decisions.
- **6. Cultural ambiance subsystem:** This is about how people within the organization feel and behave regarding project.

Organize Project Menu: Understanding your Menu – PCS Systems



PCS: Project Control System menu (This menu is only available to Project Dept User):

Project Control Systems are measurement systems that assist in communication about the objectives, priorities, and outcomes in a project. They help define success, measure performance outcomes, and establish measures of success. Project controls are the actions you take as a project manager and the documentation you use to keep your projects on track. They are a set of tools that help you produce project deliverables successfully. Project controls are a set of tools, techniques, and processes that are used together to help project managers measure and control the six project constraints: time, cost, scope, quality, risk, and resources. They help project managers keep a project on schedule and within budget while meeting quality standards. Project controls can take many forms and are set up throughout the project life cycle. A project control system aims to minimize the gap between project planning and project execution to achieve project aims, i.e., cost, time, and content. MobileERP Uses Project Execution Departmental Methodology for Project Control System. Each Department will have its own start-up document and unique process based on project requirements. Under Each department you will see projects. A project user will be able to operate system from departmental point of view using this menu system. There are 11 Sub menus you can use to further control your project:

- 1. Project Brief Summary: This covers the who, what, when, why, how, and other essentials of project so you can build a solid foundation for execution.
- 2. Project budget/cost estimate: To determine whether your project is on or below budget, you need an original cost estimate to use as a baseline.
- 3. Timeline, project plan, schedule, and/or Gantt chart: A project plan, including a project schedule, is your most basic tool for controlling your projects.
- 4. Statement of work: Your statement of work contains a lot of information to help you set up controls for the rest of your project.
- **5. RACI chart:** RACI is an acronym for responsible, accountable, consult, inform. Use RACI chart to assign roles and responsibilities for tasks and decision making.
- 6. Communication plan: A communication plan is a document that lists project stakeholders and defines communication channels by preference & priority level.
- 7. Work breakdown structure: It decomposes project scope into the discrete tasks required to fulfil project objectives and complete assigned deliverables.
- 8. QA checklist: A quality assurance (QA) checklist contains important items relating to project processes, testing methodology, or products.
- 9. RAID log/risk register: Stands for Risks, Actions, Issues and Dependencies. Use it to update it in regular meetings with the client's input
- **10. Status report:** A status report ensures involved parties have a clear understanding of where the project is at.
- 11. Change request: A change request outlines and defines a change in scope that occurred in the project relative to the initial statement of work or cost estimate.

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