

## # DEAL MobileERP SoftRobot CORE CONCEPTS using 4 Hour Work Week DEAL Strategy of Tim Ferris

1 Define	Dream	+	Project	=	Goal	+	System	=	Plan	+	Action	=	Teams	+	Crew/Agency	+	Tools
Definition	Dream is fantasies about something greatly desired.		Project specifies date on which you wish to achieve the dream		Goal is objective that the agent or human aims to achieve, it guides the agent in decision making process.		A Set of things working together like processes, plans and agents		A detailed process for doing or achieving something wrt time, budget and costs.		Action is doing something as per plan to complete tasks & achieve goals.This is actual work which needs to be done to execute		Team is a group of employees in project or department to achieve goal as per the plan.		Crew is Collaborative Group of AI Agents to execute a process or a plan to achieve goal		Tool or App is Skill or function that agents or humans can utilize to perform tasks.
System	Backstory		Milestones		Targets		Process		Schedule		Task		Humans/Employees		AI Agents/Robots		Software Apps
Definition	Provides context to the system, agents role and goal why needed.		A project milestone defines significant progress point.		I want to increase profits to \$3m/week within 90days(weekly growth of 11%) via my new CRM System		Defined Process tells us how to executes task by agents or humans		Schedule is a plan for carrying out a process as per intended events and time.		Tasks are Individual Assignments that Agent or Human Complete as per planned scheduled date and time for that process and goals.		Employees are member of team with a specific skills and a job to do as per Role assigned.		Agent Is a member of crew with a specific AI codes and a defined jobs to do.		An AI tool is an software program that leverages AI models and algorithms to perform a specified task.
Features	Occurance: 20pa		Occurance: 50pa		Goal Target: \$3m/week		Sequential		OnCompletion		Checklist/DrillDrive/Timesheet		Perform Task DIY		Execute Task DIY		Data Search Tools
	Success: 5pa		Suceess: 25pa		System to achieve: CRM		Hierarchical		BOMExplosion		Tickets/OnHold/MOM		Assign Task GTD		Assign Task GTD		Data Read Tools
	Failures: 15pa		Failures: 25pa		Plan: Time-related: 90 day		Consensual		Timebased		Check/Validate/Enter/Approve		Make Decisions		Make Decisions		Data Write Tools
	Reviews: Monthly		Reviews: Weekly		Measurable: 11% growth		Escalation		UnAttended		Print/Email/Share/IVR Call		Communicate		Communicate		Data Analysis Tools
	Actions: Monthly		Actions: Weekly		Assignable: To Team		Roleswapping		AbsentResource		Chat/Scan/Upload/Meeting		Collobarote		Collobarote		Data Tracking Tools
2 Eliminate	Emails		MS Office		Meetings		Tasks		Tickets		Holds		Repetitive Work		Human Work		Software Menus
Activities that needs automation	Read, File, Plan to respond, Compose and Send Email,		Create Office documents PPTs, Excel etc.		Organize meetings based on certain critical Project Tasks, Emails, Tickets or Holds		Create PO, Bills, Invoice, Vouchers etc.ERP Docs		Create tickets against Meeting MOMs, Dynamic Cases, NCRs		Create holds against non availability of data or resource for the task on hand.		Let system do daily, weekly, etc. repetitive work as per schedule		Let system do non intelligent, boring human work		Avoid complex menus and costly training by giving menuless system
3 Automate	Emails		MS Co-Pilot		Meetings		Tasks		Tickets		Holds		Repetitive Work		Human Work		Software Menus
AI Agents or AI Robots	Email Answering Agents can read emails, find data and reply emails		MS Office document creation agents build fast reports		Meeting Agents can schedule, organize, invite and write and distribute MOM with Action ticket to responsible people.		Task Agents can drive your ERP, CRM etc. based on process steps.		Ticketing Agent executes task by giving email reply, provide data or assign to human		Hold agents find and send data as needed by users Hold manager also can generate another holds to other people as per decision taken.		Repetitive work send daily, monthly reports to management, send renewal alerts etc.		Automate, Emails, Doc creation, Meetings, Tasks, Tickets, Holds, etc.		Automation system do not need menus. Only humans need menus which is also automated using todo list
4 Liberate	WFH		ROWE		4HR WW		3 DAYS WW		END OF SLAVERY		RELOCATION		REMOTE CONTROL		WORK SUCKS		TRANSFORM
How to liberate from 9x5 Office?.	Work from Home or Beach or anywhere		Result Only Work Environment		4 Hour Work Week possible for Owners, Directors, CEOs, VPs		3 Days work week possible for employees		Do not feel like slave wasting your time to get living.		Relocate to country you wish you would like to live. Or live like a traveller		Move your business from in-person to digital run by Robots		Robots do our work. We do not do boring work.		Start living in AI World full of robots today and save self.
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